



Request for Proposals
for
2019-20 Resident Companies

Overview

Joy of Motion Dance Center is now accepting proposals from dance companies in the Greater DC Metro region to be in residence during the 2019-20 season. With 10 studios in three locations (H Street NE, Friendship Heights, Bethesda), Joy of Motion serves over 3,000 people per week and offers more than 40 concerts and performances per year.

Joy of Motion will select a group of companies to be in residence during the 2019-20 season that reflect the depth and breadth of dance styles it serves in its education programs, including modern, ballet, tap, jazz, hip hop, social dance, European, Middle Eastern, and Afro-Diaspora dance styles. The goals of the Resident Company program are to support local companies' efforts to employ professional dancers and choreographers, build dance audiences in Greater Washington, and to further the field of dance education.

The mission of Joy of Motion Dance Center is to *cultivate a diverse community of dance students, educators, and audiences in the DC metropolitan area by providing exceptional dance education and performances that open doors for learners of all ages and abilities.*

Benefits to Resident Companies

Companies in residence at Joy of Motion during the 2019-20 season will benefit from its vast reach into the dance community, access to its space, support from its program leadership, collaborative marketing and communications, and association with one of the region's most well-established and respected dance organizations. Throughout the season, Joy of Motion will support each Resident Company by:

- promoting the company in printed and web-based materials;
- presenting at least one evening of performance;
- offering free and discounted classes to Resident Company personnel;
- providing free and reduced-rate rehearsal space, subject to studio availability;
- offering Resident Company personnel opportunities to participate in Joy of Motion program activities, such as workshops, master classes, performances, etc.

Requirements of Resident Companies

In exchange for receiving the benefits listed above, Resident Companies will be required to:

- promote Joy of Motion in printed and web-based materials;
- produce one evening-length concert, to be presented by Joy of Motion;
- request a schedule for rehearsal activities in Joy of Motion studio spaces, at least three months in advance;

Eligibility

Organizations applying to become a Resident Company at Joy of Motion must meet ALL of the following criteria. The applicant:

- is a 501(c)3 nonprofit organization, incorporated in Washington, D.C., Maryland, or Virginia; or has a fiscal agent arrangement with a well-established nonprofit organization;
- has been in existence for at least three years prior to the time of application;
- demonstrates a history of producing and performing at least one evening-length concert per year;
- is committed to paying dance professionals for their work.

Selection Criteria

A selection committee will review all eligible proposals based on the following criteria, and will select no more than four companies to be in residence during the 2019-20 season. The successful applicant:

- has a demonstrated history of artistic excellence;
- is committed to furthering the field of dance by supporting the careers of professional dancers and choreographers;
- has a track record of administrative stability;
- demonstrates the ability to support and enhance the mission of Joy of Motion through its residency;
- submits a complete and high-quality proposal.

Proposal for new companies

The application to become a Resident Company at Joy of Motion must include ALL of the following:

- Proposal Narrative (not to exceed four typed pages) including:
 - Mission, vision, and values of the company;
 - Brief organizational history and program summary, including educational or outreach initiatives;
 - Company goals for the residency period;
 - Statement outlining ways in which the company would benefit from residency;
- Financial Statement of Activity for the most recently completed fiscal year;
- Proposed budget for the 2019/20 residency year at Joy of Motion (September 1 2019 – August 31 2020);
- Résumés of key personnel;
- One video sample of dance work, not to exceed twelve minutes.

Proposal for existing Resident Companies

The application to continue as a Resident Company at Joy of Motion must include ALL of the following:

- ❑ Proposal Narrative (not to exceed two typed pages) including:
 - ❑ How company goals for the previous residency period have been met or not met;
 - ❑ Company goals for continued residency period;
- ❑ Proposed budget for the 2019/20 residency year at Joy of Motion (September 1 2019 – August 31 2020);

Timeline

- ❑ Proposals must be **received** by no later than 5:00 PM on Friday, March 15, 2019 by:

Sarah Chapin, Director of Production

Joy of Motion Dance Center

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Washington, DC 20015

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- ❑ Notification of selection by April 30, 2019.
- ❑ Letters of Agreement signed by May 31, 2019.
- ❑ Performance dates planned by August 1, 2019.
- ❑ Press release announcing Resident Companies distributed by August 15, 2019.
- ❑ Residency period: September 1, 2019 – August 31, 2020.